DISCLAIMER

Please read this disclaimer carefully before accessing, participating in, reading or making any other use of the following informational webinar and any documents, information, recommendations, options or opinions obtained from or provided in connection with or ancillary thereto.

This webinar is provided by BevZero Services, Inc., a California corporation (the "Company"). The Company makes no representations or warranties of any kind or type, and expressly disclaims any and all warranties, express or implied, including without limit the accuracy or suitability of information, suitability for a particular purpose, fitness for an intended use, or any particular outcome from any use of the information provided in the webinar and related materials (including without limit hand-outs, presentation documents, exhibits, visual aids, and recordings "related materials"). The information contained in the webinar and the related materials are not intended to, and do not, constitute advice of any kind or the rendering of consulting, or other professional services, or any opinion of the suitability of the services the Company provides for any particular person, company or application; each application and use of the Company's services and technology is unique, and each potential use or application thereof must be carefully adapted to, adjusted to and crafted for each specific use. A particular outcome in one application of the Company's technology or services is no guarantee, warranty or representation as to how such technology or services might perform in another application, and any such projections are expressly disclaimed. Registering for or attending a webinar is not and does not create a contract with the Company to provide any services, or commit the Company to providing any consulting services, opinions, or advice, all of which would need to be agreed upon in a separate contract with the Company.

The opinions expressed in the webinar, if any, and related materials are those of the Company only. To the extent permitted by law, by proceeding to participate in the webinar, you agree to waive any and all claims for any loss, liability, damage, cost or expense, including any indirect or consequential damages or lost profit, whether arising in negligence or otherwise, suffered in connection with the access to, participation in, or use of the information from the webinar and the related materials. By participating in the webinar, you acknowledge that the information and materials contained in the webinar are the intellectual property of the Company, and while it is believed to be accurate could contain inaccuracies. Nothing in this webinar shall serve to create any right or license in or to the Company's intellectual property. The content of the information provided in the Webinar is for general information and use only, and subject to change at any time and without notice. If you have any questions about any of the foregoing, before participating in the webinar, you should consult with an attorney, or other qualified professional.



Microbial Stabilization of Non-Alcoholic Beverages International Discussion

April 26th, 2022



POLARCLAD & GOLO

Webinar Formalities

- This webinar is being recorded, and will be posted on our website
- Please refrain from using the chat box during the presentation, there will be a 15minute Q&A at the end of the discussion.
- For technical difficulties, you can use the chat box and a team member will assist you. Chrome web browser is recommended.
- If the chat box is distracting, you can toggle it closed.
- Please post your questions in the designated Q&A chat box.

MICROBIAL STABILIZATION OF NON-ALCOHOLIC BEVERAGES INTERNATIONAL DISCUSSION

Outline

Background

Fermented Beverages and Microbial Ecology Hurdle Technologies

Microbial Stabilization Techniques

Additive Techniques Physical Techniques

Market Demand and Trends

BevZero South Africa

Gustav Fouche, Managing Director Dylan Dowell-Ellis, Production Manger

BevZero Spain

Silvia Cedeno Daguerre, General Manager Gregorio Blanco, Quality and R&D Manager

BevZero United States

Kayla Winters, Director of Product Services and Winemaking Chris Anderson, Head of Brewing Operations







Gustav Fouche Managing Director / Enologist SOUTH AFRICA

Dylan Dowell-Ellis Product Manager / Enologist SOUTH AFRICA



Silvia Cedeno Daguerre General Manager / Enologist SPAIN



Kayla Winter Director, Product Services USA



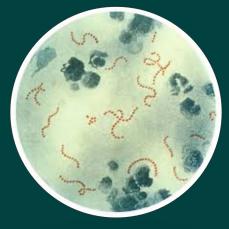
Gregorio Blanco

Quality and R&D Manager SPAIN

Chris Anderson Head of Brewing Operations, USA



Fermented Beverages and Microbial Ecology



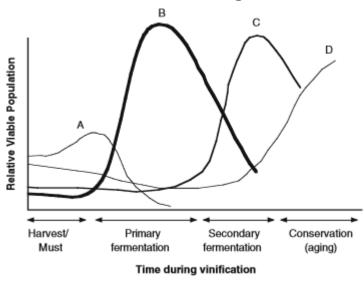


BACKGROUND

Fermented Beverages and Microbial Ecology

- Fermentation helps to reduce microbial diversity where only adapted, niche, relatively safe microorganisms can survive compared to other non-fermented beverages (i.e., juices).
- Fermented beverages contain antimicrobial metabolites (i.e., ethanol, organic acids, microbial peptides and SO₂) which have an inhibitory effect against spoilage and pathogenic microbes.
- Log Reduction (i.e., 10⁻¹:10, 10⁻⁶:1,000,000)

Microbial Evolution During Vinification



General growth of (A) *non-Saccharomyces*, (B) *Saccharomyces*, (C) *Oenococcus oeni* and (D) spoilage yeast and bacteria during vinification. Extracted from (Fugelsang and Edwards 2006).

BACKGROUND Hurdle Technologies



- Hurdle technology is a set of methods used for inactivation of microorganisms in food preservation.
- Hurdles are food preservation factors, which are combined to achieve certain food quality and stability, considering:
 - Temperature
 - o pH
 - Redox potential
 - Water activity
 - Preservatives
 - Competitive microorganisms



Image from Disha Sinha, Hurdle Technology, July 24,2020, PMG Engineering.com

Microbial Stabilization Techniques and Considerations

Multitargeted Preservation

Hurdle Technologies

Physical Techniques

Thermal and Non-thermal

Additive Techniques

Chemical and Clean Label Preservatives





ADDITIVE TECHNIQUES

Chemical Additive Preservation

Additive Preservatives	Regulatory Reference	Advantages	Disadvantages
Sulfur Dioxide (SO ₂)	E220, 21 CFR §182.3637, 27 CFR § 24.246	 Widely available Effective at low pH Antimicrobial Antioxidant Inexpensive 	 Allergen labeling required Microbial resistance High levels of SO₂can contribute to can liner degradation and impact sensory Less effective at higher pH (>3.50)
Velcorin (Dimethyl decarbonate, DMDC, C ₄ H ₆ O ₅) *Processing Aid	E242, 21 CFR §172.133, 27 CFR § 24.246	 Antimicrobial Effective at low pH Classified by the FDA as a direct secondary food additive, no label requirement 	 Specialized equipment and personal Expensive Yeast cell population should be below 500 cells/mL Not as effective against lactic and acetic acid bacteria Recommended to combine with other chemical preservatives (i.e., SO₂) Highly toxic within active time range (up to 48 hours after addition)

ADDITIVE TECHNIQUES

Chemical Additive Preservation

Additive Preservatives	Regulatory Reference	Advantages	Disadvantages
Sodium Benzoate (C ₇ H₅NaO₂)	E212, 21 CFR §582.3733	 Widely available Antimicrobial Effective at low pH Effective on yeast and molds Inexpensive 	 Microbial resistance (Zygosaccharomyces, Brettanomyces) Bacteria inhibition requires higher dosages Decreased solubility at lower pH. Benzoate and ascorbic acid (vitamin C) should not be used together, as they may react to form benzene, which is a known carcinogen Labeling required
Potassium Sorbate (C ₆ H ₇ KO ₂)	E202, 21 CFR §182.3640, 27 CFR § 24.246	 Widely available Antimicrobial Effective on yeast and molds Inexpensive 	 Poor solubility in water Not effective against acetic and lactic acid bacteria. Risk of "geranium" taint from bacterial metabolism Microbial resistance (Lactic acid bacteria, Zygosaccharomyces, Brettanomyces) Oxidation of sorbate can produce browning and aldehydes; free SO₂ concentrations should be between 30-40 ppm to protect from oxidation. It's recommended to combine with other chemical preservatives (Benzoates & SO₂) Labeling required

ADDITIVE TECHNIQUES

Additive Preservation and Clean Label Ingredients

- **1.** Natural ingredients: No artificial flavors, artificial colors, artificial, preservatives, or synthetic additives.
- 2. Simplicity: Less chemicals and recognizable ingredients that do not sound chemical or artificial.
- **3. Transparency:** Information on how ingredients are sourced and how products are manufactured.
- 4. Minimal processing: Processing using techniques that consumers don't understand to be artificial.



CONSIDER:

- Compatibility, Efficiency and Sensory Impact
- FDA Food Additive Status List
- FDA Generally Recognized as Safe (Gras)
- FDA Natural vs. USDA Organic Program
- Supplier SDS, COA, Third Party Data.



Microbial Stabilization Techniques and Considerations

Multitargeted Preservation

Hurdle Technologies

Physical Techniques

Thermal and Non-thermal

Additive Techniques

Chemical and Clean Label Preservatives





PHYSICAL TECHNIQUES Thermal Technologies

Low temperature long time (LTLT)

- Spray or in batch tunnel pasteurization at 60-100°C/140-212 °F for 15-30 minutes with pasteurization in package.
- Benefits: Ensures in package stability, is widely available and commonly used.
- Challenges: Negative sensory impact (cooked flavors), color and nutrient degradation, time consuming, water usage, energy usage, space.





Ed Michalski Tunnel and Batch Pasteurization vs. Artificial Preservatives to Food and Beverages April 1st 2021, prowm.com

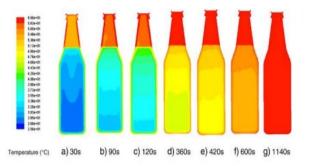
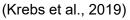


Image from Bhuvaneswari E, Anandharamakrishnan C. Heat transfer analysis of pasteurization of bottled beer in a tunnel pasteurizer using computational fluid dynamics. Innovative Food Science & Emerging Technologies. 2014 Jun 1;23:156–63.





PHYSICAL TECHNIQUES Thermal Technologies

Aseptic Processing (AP)

Product is sterilized prior separately from packaging where products is packaged in sterilize containers under extremely clean environments. Products do not need

High temperature short time (HTST)

- Flash Pasteurization (~75°C/167°F for 15-30 seconds with rapid cooling).
- Continuous system, "Hot filling" usually combined with aseptic packaging. .

Ultra-high temperature (UHT)

- (135-150°C/275-302°F for 3-5 seconds with rapid cooling).
- Continuous system, "Hot filling" usually combined with aseptic packaging.



Image from Pablo Coronel, Strategies for Aseptic Food Processing, foodquality andsafety.com, 2021



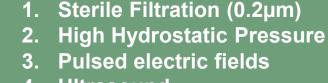
Benefits: Readily available, increased shelf life, less sensory alterations than tunnel and shorter processing.

Challenges: Expensive, risk for overheating, sensory alterations (light struck and scorched faults), color and nutrient degradation, water and energy consumption, risk of contamination at packaging.

PHYSICAL TECHNIQUES Non-Thermal Technologies

Non-Thermal technologies use lethal agents other than heat to reduce or eliminate microorganisms that might be harmful or cause spoilage.

- Demonstrates "pasteurization" effects
- Variable efficacy on enzymes
- Combination with heat for commercial sterilization
- Milder treatments result in refrigerated/cold chain foods with less cooked flavor
- Clean labeling



- 4. Ultrasound
- 5. Ultraviolet



Ultra High Pressure (UHPH) and High Dynamic Homogenization (HDH)

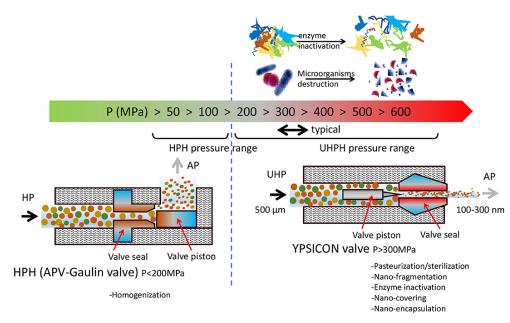
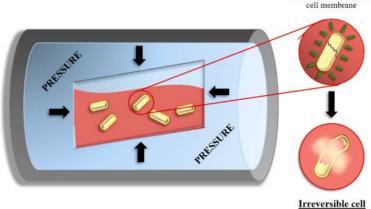


Image from Morata, A., & Guamis, B. (2020). Use of UHPH to obtain juices with better nutritional quality and healthier wines with low levels of SO2. Frontiers in nutrition, 241.

- Benefits: UHPH is continuous, gentle, with high antimicrobial effect (6-log reduction), has a short processing time, with no significant impact on sensory and bioactive compounds even with multiple treatments.
- **Challenges:** HDH is in batch and has limited effect on enzyme deactivation. Both may require multiple passes and higher in valve temperature to inactivate bacteria and spores. Not as readily available commercially.

(Morata, A., & Guamis, B. 2020; Silva & van Wyk 2021; Zulkurnain et al., 2021)

High Pressure Processing (HPP)



inactivation Yeast/bacteria cell ruptures, releasing intracellular fluid

Pressure weakened cell Uniform pressure weakens

Image from Silva, F. V., & van Wyk, S. (2021). Emerging nonthermal technologies as alternative to SO2 for the production of wine. Foods, 10(9), 2175.

- Benefits: In Batch and In Packaging options, strong microbial inactivation (7 log reduction), can operate below room temperature, instantaneous transfer of pressure regardless of liquid characteristics.
- Challenges: In packaging (discontinuous) is more widely available but present packaging. There is a high capital investment but are become more available. Limited availability with in-batch options.

(Silva & van Wyk 2021; Zulkurnain et al., 2021)

HPP treatment chamber

Uniform pressure applied to vacuum sealed plastic pouch containing contaminated sample PHYSICAL TECHNIQUES NON-THERMAL TECHNOLOGIES

Pulsed Electric Fields (PEF)

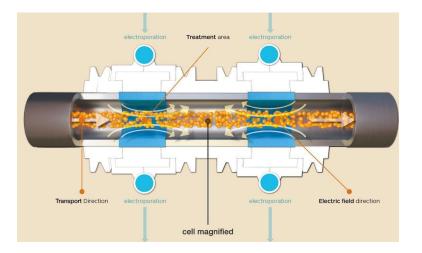


Image from Pulsed Electric Field preservation i3-food project.eu 2020.



- Benefits: Continuous, fast, effective antimicrobial (log reduction 5)I ow energy consumption, minimal alterations to wine chemistry. Minimal effect on wine and beer chemistry.
- **Challenges:** Liquids should be degassed, not as effective with bacteria, high voltage safety risks, can develop light-struck character in beer.

PHYSICAL TECHNIQUES

Non- Thermal Technologies

Ultrasound

- **Benefits:** In batch and continuous process, versatile (homogenization, extraction, emulsion, de-gassing).
- **Challenges**: Time consuming, cavitation can modify to color, sensory, antioxidants and polysaccharides. Less effective against certain yeast and bacteria.

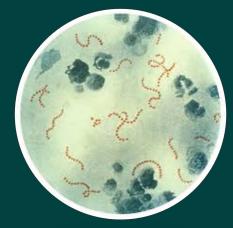


Ultraviolet Radiation

- **Benefits:** Minimal loss of nutrients, sensory and low energy consumption compared to other thermal techniques.
- Challenges: UV penetrability (absorbance, solids, color, density) enzyme deactivation is limited, Less effective in red wines, can develop light-struck character in beer.



Non-Alcoholic Beverage Preservation Market Trends and Demands





BevZero South Africa Gustav Fouche, Managing Director Dylan Dowell-Ellis, Production Manger





BevZero Spain Silvia Cedeno Daguerre, General Manager Gregorio Blanco, Quality and R&D Manager



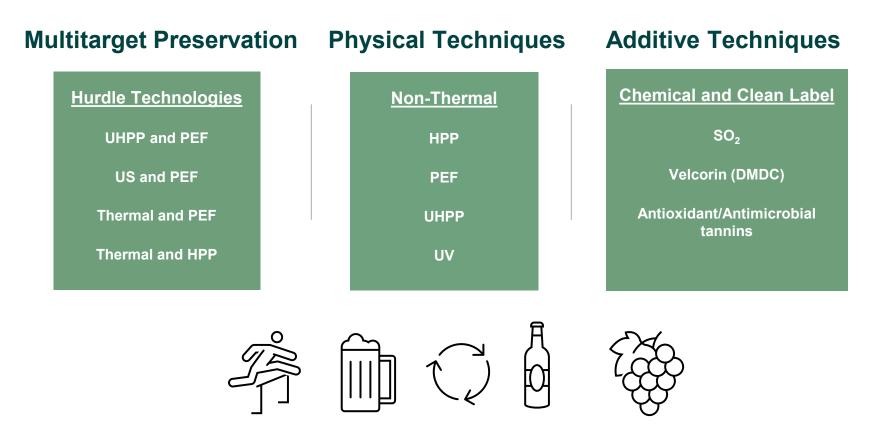


BevZero United States Kayla Winter, Director of Product Services Chris Anderson, Head of Brewing Operations



MICROBIAL STABILIZATION OF NON-ALCOHOLIC BEVERAGES INTERNATIONAL DISCUSSION

Summary



Resources and Citations

- 1. Bhuvaneswari E, Anandharamakrishnan C. Heat transfer analysis of pasteurization of bottled beer in a tunnel pasteurizer using computational fluid dynamics. Innovative Food Science & Emerging Technologies. 2014 Jun 1;23:156–63.
- Chiozzi, V., Agriopoulou, S., & Varzakas, T. (2022). Advances, Applications, and Comparison of Thermal (Pasteurization, Sterilization, and Aseptic Packaging) against Non-Thermal (Ultrasounds, UV Radiation, Ozonation, High Hydrostatic Pressure) Technologies in Food Processing. *Applied Sciences*, 12(4), 2202.nd 50 MPa, respectively.
- 3. Krebs, G., Müller, M., Becker, T., & Gastl, M. (2019). Characterization of the macromolecular and sensory profile of non-alcoholic beers produced with various methods. Food Research International, 116, 508-517.
- 4. Lavefve, L., Marasini, D., & Carbonero, F. (2019). Microbial ecology of fermented vegetables and non-alcoholic drinks and current knowledge on their impact on human health. Advances in food and nutrition research, 87, 147-185.
- 5. Milani, E. A., & Silva, F. V. M. (2022). Pasteurization of beer by non-thermal technologies. Frontiers in Food Science and Technology, 2.
- 6. Morata, A., & Guamis, B. (2020). Use of UHPH to obtain juices with better nutritional quality and healthier wines with low levels of SO2. *Frontiers in nutrition*, 241.
- Silva, F. V., & van Wyk, S. (2021). Emerging non-thermal technologies as alternative to SO2 for the production of wine. Foods, 10(9), 2175. https://www.ncbi.nlm.nih.gov/pmc/articles/PMC8469166/
- 8. Zulkurnain, M., Sulaiman, A., & Balasubramaniam, V. M. (2021). High-Pressure-Based Food-Processing Technologies for Food Safety and Quality. In Food Processing (pp. 1-26). CRC Press.Citations and Resource
- 9. Putnik, P., Pavlić, B., Šojić, B., Zavadlav, S., Žuntar, I., Kao, L., ... & Kovačević, D. B. (2020). Innovative hurdle technologies for the preservation of functional fruit juices. *Foods*, *9*(6), 699.
- 10. Zoecklein, B., Fugelsang, K. C., Gump, B. H., & Nury, F. S. (2013). Wine analysis and production. Springer Science & Business Media.
- 11. Zulkurnain, M., Sulaiman, A., & Balasubramaniam, V. M. (2021). High-Pressure-Based Food-Processing Technologies for Food Safety and Quality. In Food Processing (pp. 1-26). CRC Press. Citations and Resource

BevZero Microbial Stabilization of Non-Alcoholic Beverages International Discussion

Thank you for your time!



Infoil POLARCLAD & GOLO

